

KARIN CARSON



REAL ESTATE

CLIENT REVIEWS

Sellers



kw NJ METRO GROUP
KELLERWILLIAMS. REALTY



About Karin

Karin is passionate about real estate and about providing the highest possible level of representation, discretion and service. Savvy and strategic, tough and caring, intuitive and analytical, persistent and loyal – these are some of the qualities she is known for. Karin combines an exceptional work ethic and unbelievable attention to detail in order to make your move her top priority. You will be taken care of from beginning to end.

- She will take the time to get to know you, will listen carefully to your needs and always give you personal attention. This includes providing a thorough real estate education in order to help you make prudent decisions that you will be comfortable with.
- Karin is a renovation and staging expert. She will personally manage the transformation of your home so it looks its absolute best, and nets you the highest return possible.
- Karin knows how to leverage technology to give your property the greatest market exposure. She closely monitors and analyzes results, and quickly makes any needed adjustments.
- Karin is a staging and renovation expert. She will personally manage the transformation of your home so it looks its absolute best, and nets you the highest return possible.
- She will negotiate intelligently and skillfully on your behalf and manage all aspects of your business transactions.
- Karin has extensive experience servicing families' specialized relocation needs. As a British national herself, and having enjoyed a former career in international business, she understands how to work effectively with clients from all over the world.
- As part of a global network of real estate professionals, Karin personally hand picks the best realtors throughout the United States and around the world when her clients need a referral out of the area.

Career Stats & Awards

Karin Carson is a 20-year seasoned veteran of New Jersey Real Estate, and has been a resident of Montclair for 23 years. She started her real estate career at the infamous Schweppe Burgdorff, where she was awarded Rookie of the Year in her first year of sales. Karin proudly joined Keller Williams in 2010.

Between 2005-2024, she has been awarded numerous National Association of Realtors Circle of Excellence Awards, including Platinum in 2017, 2021 & 2022, and Gold in 2018-20 & 2023-24.

With over \$230 million of sales behind her, and experience handling more than 375 transactions, you could not be in safer hands. Karin's listings are admired for being meticulously presented, accurately priced and remarkably successful. She has generated up to 36 multiple offers on her listings and obtained up to 67% over the asking price for her sellers. Karin puts your interests first, and nobody will work harder for you.



Karin Carson

PREMIER AGENT™ ⓘ

Keller Williams NJ Metro Group

5.0 ★ 134 reviews



CHARITABLE DONATIONS

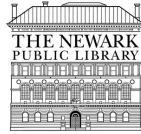
When you list with me, I will make a donation at closing to the charity of your choice.
Here are some of the charities I have been able to support.



WILLIAM & MARY
CHARTERED 1693



When you list with me, I will make a donation at closing to the charity of your choice.
Here are some of the charities I have been able to support.



Client Reviews

Received Multiple Offers



Karin helped us sell our home during extenuating circumstances. My husband and I weren't available to be in town during our home sale and Karin helped us to navigate the process from afar. In the end, our house looked great on the market and we received multiple offers for more than our asking price! Karin was knowledgeable and professional and a pleasure to work with.

Candice & Nathan Leniz

Karin is one of the most knowledgeable and professional agents in the Montclair market. Our experience with her began by going to some of her open houses - all of which were impeccably staged. After talking with her a bit we decided to work together. She started with a presentation about the market, giving a great overview of current market conditions (something she keeps on top of on both the buy and sell side). She coached us through the process, always presented our offers and gave solid feedback on what was reasonable / what was not. On the sales side she transformed the inside and outside of our house, including recommendations on upgrades and fixes to help it show as a polished / finished home. If you do what Karin says you will have a great outcome. She worked tirelessly for us and always had a professional and positive attitude. I would recommend her to anyone looking to buy or sell their home in NJ.

Heather and Michael Canale

A Great Outcome



It was a true pleasure to work with Karin for our buying and selling experiences.



Where do I begin with how incredible Karin is?! We were so fortunate to buy our first home with Karin in 2017. She is remarkable in her knowledge of Montclair & it's neighboring towns, the market & comps, and is kind & thoughtful as she is professional. When our family outgrew our home in 2022, we immediately called Karin to get our first house ready to sell. Karin and her team helped us prepare our home with such a chic eye for paint colors, premium repairs, decluttering, and optimal staging. Her style is impeccable, classic, and timeless.

We joked that we should have asked for her advice on paint and decor when we first moved in! Karin walked us through each step of the selling process: she helped us be prepared early on and kept us informed with every twist of the housing market. We were so fortunate to have Karin on our team! It was a true pleasure to work with Karin for our buying and selling experiences, but mostly, it was a joy to see her around town, embodying the essence of Montclair, NJ. We miss being her neighbors and feel so grateful for the opportunities that brought us together.

Mario and Ariana Smeriglio

Very Successful Sale



Karin worked with myself and my wife on the sale of our property as if it were her own. Karin's expertise allowed us to take a very systematic non emotional approach to marketing and selling our house which resulted in a very successful sale. Given our personal situation we began working with Karin long before we eventually put our house on the market. As it turned out we had arranged to put our house on market in late March 2020 just as the Covid-19 crisis was exploding. She deftly accelerated the timetable at the last minute and navigated the new world of selling in a pandemic allowing us to maximize our price while sticking to our personal schedule. Of course there are a lot of good Realtors to choose from but

I'm not sure there is one with as much knowledge, experience and passion as Karin possesses. Oh and did I mention she "Staged" our home as part of her service? Yes, she did, and staged it beautifully...so I'd add Creative to her list of talents as well. Finally she's tough as nails and tough is good when she's in your corner. Good luck, no never mind...you won't need luck if you hire Karin Carson!

Claudia Defendi and Mark Cohen

Endless Knowledge

Karin has helped us buy and sell two homes in Montclair. We have relied on her endless knowledge to help us navigate this process, which is always so much more complicated than it seems on the surface. We can attribute our strong sales prices to Karin's strategy in market timing and pricing recommendations. She also has a great design eye and does a fantastic job working with a stager, photographer, and robust online marketing tools to really stir up interest in a listing. I could not be more grateful for her tireless work and quick responses to all our endless questions.

Laura and Chris Auer



Our Expectations Were Exceeded



Karin brought an incredible level of professionalism and energy. We could not have asked for a better experience with selling our home. She provided insights and direction on our home selling journey. I highly recommend Karin if you are thinking of selling your home. Our expectations were exceeded!

Diane and Pete Harrison

A Meticulous Guide

Karin far exceeded our expectations for a real estate agent. She spent hours with us developing a plan how best to stage our house and have the colors coordinated. She brought in her more modern furniture to appeal to the buyers she knew would be interested in our house. She is meticulous. Not only did she set up our house to maximize our value, she guided us through the negotiation stage so we were able to choose the right buyer. I cannot say enough good things about Karin.

Colette and Gerry Dunworth



Keen Understanding

I recently worked with Karin on the sale of my home in Bloomfield, NJ. She was a pleasure to work with and was highly knowledgeable about the local market and had a keen understanding of what buyers were looking for. This helped tremendously in preparing my home for sale and resulted in multiple high offers - a fair amount higher than I could have even hoped for. Had I not moved out of state, I would work with Karin on all future transactions and highly recommend her for anyone searching for a real estate agent.

JoAnne D'Aleo



An Offer in the First Weekend



Just wanted to take a minute in the midst of this huge process to thank you so much for all that you've done for me. You have been an amazing realtor to work with. I feel that I owe it all to you that I got an offer on my house the first weekend it went on the market...I am pleased and grateful for the offer. I want you to know how very much I appreciate all your efforts, your knowledge and expertise, and your professionalism.

Ceil Diskin

Absolutely Outstanding

Karin is absolutely outstanding. She was very knowledgeable and thoughtful in all her interactions with us and gave us great advice about both selling our existing house and buying our new house. We couldn't be happier with the outcome of both transactions and our experience working with Karin. Highly recommended!

Garret Van Ryzin and Kim Holton



The Picture of Real Estate Professionalism, Poise and Knowledge

Karin is the picture of professionalism, poise and knowledge. I have listed and sold two homes with her guidance and anticipate that she will be on my side for my next endeavor. To that point, I have purchased a home WITHOUT her involvement and I won't make that mistake again. Her keen eye for strategic pricing and ability to craft/ shepherd a deal through the process is second to none. It is without reservation that I offer up a very sincere endorsement for her services.

John Duffy



Respectful, Courteous and Completely Committed



Can't say enough about Karin! We were in a jam and needed to sell our house as quickly as possible for the highest price possible. Karin was on it! We had that house ready for showing within an unthinkable time frame, and sold it for a price well beyond what we thought we would get. She is the consummate professional: always respectful and courteous, incredibly knowledgeable, quick to solve problems, and easily reachable. In short, she is completely committed to her client.

Glenn Rombough

Dynamic and Accomplished

Karin Carson is a dynamic and accomplished real estate agent. She adeptly led us through the difficult process of selling our house in just a few weeks. Her staging was exquisite — a beautiful story for potential buyers. We loved our old house, and she did as well. As a result, buyers could imagine their own lives inside our Bloomfield house. At the end of the process, the number of offers in a supposedly tight market, and our final offer, exceeded our expectations. I have already recommended Karin to many of my friends and family.

David Goldstein



Grateful to Have Found Karin



We worked with Karin to sell our home the beginning of this year. I was looking for someone extremely professional, capable and thorough. All of the positive reviews I read online are true. She is that and more. Her demeanor is always calm yet straightforward. She helped us throughout our entire process immensely. Any challenge that came up, she had ample suggestions and people to support our needs. In our particular case, we moved quickly to market and Karin never lost sight of any detail. She guided us through the offer process and all closing requirements. She also followed up and executed what was needed to get all completed.

I also want to mention that Karin uses an array of marketing tools and has a wide range of followers that she uses to solicit properties. Overall, like many others, my husband and I were grateful to have found Karin. She made a potentially painful process an easy one.

Lizette Hartmann

She Knows What She's Talking About!

My husband and I recently sold our home and we had a great experience with Karin, who was our listing agent. We also had great results - multiple offers, all of which were over asking, and the process went as smoothly as it possibly could have, no doubt in part because Karin properly prepared us for all possible twists and turns every step of the way. (Thankfully there weren't many, but it was our first home sale, so we didn't quite know what to expect to begin with.)

Probably the most impactful element was Karin's help in preparing and staging the home so we could get the best, and most, possible offers.

She is great at suggesting a wide variety of opportunities to prepare the home - ranging from tweaks to larger projects - but importantly she is conscientious to suggest changes that aren't high cost but are truly impactful. I am convinced that one \$100 update we made resulted in thousands of dollars of value since it instantly made one of our rooms more attractive and livable. I would highly recommend that sellers consider working with Karin and trust her process because she really knows what she is talking about!

Andrea and Dean Wagner





Professional and Efficient

I must thank you for everything you did to help us through a difficult time. Your professional conduct and efficient way of handling our transaction was great, and I must say you can sell my properties any time.

Dr. Ed Rigtrup

Multiple Offers Above Asking Price Within the First Week

Recently I took a job in the Philadelphia area that required us to move from our beloved home and town of Montclair. We turned to Karin for advice and guidance. Karin competently directed us through the process and in her very professional way, communicated the hard facts about the market and set our expectations realistically. From staging advice to a multi-faceted marketing plan, Karin was our partner throughout the process. She has extensive expertise as a realtor generally and in the Montclair area specifically which was evident as we worked closely with her on setting the strategy. The end result was multiple offers, some above the asking price, within the first week. I credit Karin for making the process go as well as it did.



I highly recommend her as a trustworthy professional who knows the market and gives solid advice in such a reassuring way. These transactions can become very complicated, but Karin's calm demeanor and solid communication skills ensured that our experience went well.

Joyce & Gerry Magrini

It Was Clear She Was On Top of The Market



Karin is a pro who is very serious about her business. We considered multiple listing agents when we decided to sell our house in Montclair and we chose Karin because it was clear she was on top of the market, on top of current trends, and fully bought in to own the process. There are a lot of agents where it feels like real estate is their side hustle or a part-time gig, with more experience on the buy-side -- not Karin. This is clearly her full time business that she operates like a business and she has a ton of listing/sales experience.

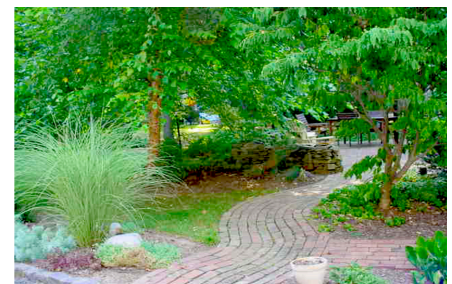
She was always available, very responsive, demonstrated thought leadership, pushed to make things happen and listened and coached where appropriate. Its clear she expects to spend a lot of energy and time getting houses prep'd to sell at max dollar. Ultimately, we got the bids we wanted, we got the price we wanted, we got the type of buyers we wanted, and we closed in (near) record time. We would definitely use Karin again.

Ed & Cameron Boyle

Answered All Our Questions, Including Those We Had Not Thought to Ask

Working with Karin was a great experience. She helped us navigate what could have been a nerve racking process with professionalism and a sense of humor. Karin answered all our questions, including those we had not thought to ask, and everything went smoothly. Nothing was too much trouble and we were confident that Karin was always in our corner.

Shakila Majid & Sean Trotman



Extremely Organized, Remarkably Creative, and Seemingly Tireless



I cannot speak highly enough regarding my experience with Karin Carson as my realtor. She is very intelligent, extremely organized and with an amazing attention to detail. She is informed from her ongoing experience in representing both buyers and sellers with a proven track record that puts her at the top of successful agents in the area. She is remarkably creative and is able to utilize photographic representations and technological innovations that place clients' properties at a dynamic advantage over others. She is highly accessible and supportive, a perfect guide through what can be a very emotionally charged process. She is brilliant in her ability to listen, assess, and offer constructive suggestions/decisions throughout.

Her knowledge base of the market generally as well as her understanding of the nuances of the community is particularly impressive. She is well connected locally and has a bank of references at her fingertips that she can utilize in attending to all that must be accomplished in selling a property. She is confident and strong, hardworking and seemingly tireless in her efforts. She is kind with a generous spirit. The take away with Karin is that, across the board, she offers an excellence that I think is hard to match. We interviewed a few realtors before we met Karin, one of whom we had thought we would enlist as our agent. And then we met Karin. By contrast, we were immediately impressed, and knew without question that she was someone we could trust and would do her very best to represent our best interests. Tremendous person.

Barbara Durant

We're Grateful for Your Tireless Efforts

Your manager assured us we were in good hands with you. Boy, what an understatement! From the start we were impressed with your knowledge of the marketplace and trusted your advice on competitively pricing our home... we're grateful for your tireless efforts. With our Montclair house sold we can now look forward to living together under the same roof, and that's priceless. Thank you, Karin.

Terry & Scott Parlee



With Karin You Will Win



Having Karin in your corner is the single most important thing if you are thinking of selling or buying a home. We initially met Karin 7 years ago; and while ultimately we ended up working with a family member, we kept our tabs on her and she on us. Seeing her become a top agent in town was no surprise, so she was an easy pick for us to sell our home this winter. She is creative, a perfectionist and got us a number we never imagined possible. She keeps her cool through the most stressful situations and does her job with the utmost professionalism. With Karin you will win.

Nick and Laura Agharkar

Brilliant Marketing Ideas That Resulted in a Bidding War

We were relocated to CA and we worked with Karin to sell our beautiful Montclair NJ house in 2014. Karin had brilliant marketing ideas that resulted in a bidding war and we were able to sell the house almost 10% above our asking price. Karin is well familiar with Northern NJ area and knows all the ins and outs of every area. Working with Karin was a pleasure. Look no further!!! Karin is highly respected amongst the realtors in the area and we will absolutely work with her again when we head back to the North East area.

Nir and Jenny Sheep



Protecting Her Client is Her Top Priority

My husband and I met Karin a few years ago to discuss and begin the process of selling our home. What struck me was her professionalism, knowledge of the housing market, and what currently appeals to home buyers. Karin provided us with constant updates on the sale of similar homes within our township and used every technology channel possible to communicate with us. From email to text and automated searches to digital signatures, she was just a text message away whenever we wanted to reach her, but also just a phone call away. She staged our empty home very professionally and provided updates every step of the way. Karin's attention to detail and the sale process is assertive but not aggressive. She always thinks on your behalf and protecting her client is her top priority. We would not hesitate to call on her again in the event we need to buy/sell a new home.

Carol and Errol Hunte



She Thinks Very Strategically and Nothing is Lost on Her

Karin was very effective in getting our 2-bedroom ranch house sold in only 17 days for a price we were quite satisfied with. We came to Karin in March not realizing the amount of work ahead of us to fix up and stage our 2-bedroom ranch house in time for a summer sale. Karin told us what to fix and where to spend our time, money, and energy. I used to joke that she never left without giving me and my contractor more To Dos. But when the work was done, the house looked fantastic! Karin was always very careful never to lead us on or give false hopes about the investment we needed to make and how much she could sell the house for. While other brokers gave us listing prices so high that even we laughed, we later learned that this is called 'buying a listing' and won't amount to much. Karin was ever the realist and guided us expertly and ethically on a price range that was obtainable.



The main reason I instantly knew Karin was the broker for us was because it was obvious she was extremely proficient at getting the right things done in a timely fashion. She thinks very strategically and nothing is lost on her. There were at least five points along the way when we needed to take quick action or the process of staging/listing/negotiating and closing the house could have really fallen apart. Karin anticipated all these potential breakdown points, proactively intervened, and sped them to resolution within a day or two.

Karin's passion for staging houses was a pleasure to witness. She staged the house so beautifully so that potential buyers loved the house. With Karin's staging expertise, the house showed at its best and buyers could see its full possibilities. When dual offers came in after only 17 days, we were delighted and relieved since we had our own schedule to be moved by. Karin worked effectively with our lawyer as well and while post-inspection negotiations were going on between the buyers and us, she advised us wisely for which we were extremely grateful. Having had a background in contracts, Karin was able to question the finer points of agreements with our lawyer and communicated with him nicely.

Karin is someone you can absolutely trust to advise you of the truth based on her extended experience. She will not sugar coat the pill or give false hopes. She will keep you marching on to the successful sale of your house if you are able and willing to do the work involved that she suggests. We were especially impressed since, at the time we listed in Bloomfield there were 200 other houses in town for sale! After our house went into contract in only 17 days, many, many other houses continue to linger on the market even now! I highly recommend Karin Carson if you are considering selling your house.

Kristen and Stuart Hancox

Karin Whipped Us Into Shape!

I am writing to extend my enthusiastic recommendation of Karin Carson as a realtor for a buyer, seller, lessor or lessee in Northern New Jersey. I have been involved in a number of transactions with Ms. Carson in Montclair, and in all circumstances her efforts have been exemplary. She has always exhibited a keen knowledge of the markets, a respectful – and necessary – intensity with regard to follow-up on any action items, and a loyal interest to our needs. Listed here are but a few examples of her noteworthy work:



- 1) Buyer of Home with Karin as Seller's Agent Summer '06: In the halcyon days of the real estate boom, Karin's expert staging and mobbed showings elicited an aggressive bid war that garnered \$400+ per Sq Ft for her clients, and a wonderful starter home for my wife and I.
- 2) Seller of Home with Karin as Seller's Agent Spring '08: With the real estate market on the precipice of collapse, Karin whipped us in to shape to get the house ready in time for a strategic spring weekend, crafted a detailed staging plan, got 50 viewings for our home in two weekends, and more importantly a solid offer. We were even and out!
- 3) Renter w/ Karin as our agent Spring '09: Coming through in the clutch, Karin found us an incredible rental, with a rare month-to-month lease in an unheard of two weeks notice. No small feat, given we were moving 3,000 miles BACK to Montclair, and it HAD to happen.

Karin Carson is a strong advocate for those in need of a home, and an ideal partner for those who are selling. I recommend her talents in full confidence that she will do for your family as she has done for mine.

Brian & Sachi Tripp

A solid commitment to achieving the best possible outcome for us



I worked with Karin to sell my parents' home and was thrilled with the service, advice, and results Karin delivered! From the initial consultation to the final closing, she demonstrated a deep understanding of the local real estate market, excellent communication skills, and a solid commitment to achieving the best possible outcome for us. We gave her a number we wanted to sell, and although she said she couldn't make any promises, she still surpassed that number. She provided regular updates via phone, email, etc., organized various vendors/contractors, and received quotes for anything the buyers needed to fix.

Overall, I highly recommend Karin to anyone looking for a knowledgeable and results-driven agent. Having recently gone through the home-buying process in another state, there were many moments when I wished we could've had Karin as our agent. She consistently went above and beyond to ensure a smooth and successful transaction. We wouldn't have had the same results without Karin, and we are so grateful we had her expertise.

Nikki Cistac

One of the hardest working people we know

From Day 1 Karin was amazing. She guided us through the process of selling our home, from educating us about the timeline, choosing an attorney, deciding on an asking price, and most importantly, going through our home, room by room, making sure everything was just perfect. In the end we had multiple offers and were beyond pleased with the results. The experience of selling our home was of course stressful at times, but Karin also made it fun and exciting. She is a professional and one of the hardest working people that we know. We would recommend her without hesitation.

Sharon & Darrell Hacker



You Did All You Said You Would and Then Some



I can't thank you enough for all the hard work and diligence you put into selling my house. Your advice was spot on from the very beginning. Though there were times I didn't want to hear what you needed to tell me, not once did you steer me wrong, and were always a few steps ahead of what was to happen next.

I appreciate how professional you are, and at the same time you feel like a good friend. I will miss Montclair and all it has to offer, but am very happy in my new life.

The only regret I have is that when I go to sell my house here in Montana, I won't be able to work with you as my Realtor. Karin, you did all you said you would and then some. Thank you for making the ordeal of selling my home painless and very quick. I wish you all the best, and hope someday to see you again.

Carlie Sella

She Was the Only One Who Took the Time to Really Talk With Us

Prior to meeting with Karin we did speak with a few different realtors and frankly, she was the only one who took the time to really talk with us about our needs. She was also excellent at helping us navigate the negotiation procedure. Karin is an incredibly helpful and dependable realtor whose keen knowledge of the local market was invaluable to us. I feel more than confident recommending Karin to anyone looking for a great realtor.

Emily & Kent Rees



Karin's Approach, Integrity, Honesty and Execution are Second to None



Our family enlisted the help of Karin during our recent home sale. Karin did an exemplary job from start to finish. Our home sale process required someone with great organizational skills and a knowledge for the market. Particularly given that we had a lot on our hands with two young children at home. Karin was tremendously helpful in the marketing, staging and overall preparation of our home. She was also very well equipped with a vast network of people to assist us through the process (lawyers, packers, stagers, etc).

Karin's tireless work ethic was also second to none. We had a tremendous open house, plus two days of individual showings with agents and buyers. The response and interest we received was beyond our expectations. And it was certainly a reflection of Karin's professionalism. If you are seeking to buy or sell a home in the Montclair and Glen Ridge area, I think you will agree that Karin's approach, integrity, honesty and execution are second to none.

David Wertheim and Carrie Brunken

Flexible, Professional and Responsive

Karin and her team were such a pleasure to work with. They were flexible and extremely professional guiding us every step of the way. Their attention to detail and responsiveness were second to none and we will absolutely be using them in the future.

Gunjan and Jay Bakshi



A Strong, Engaged Partner

Karin Carson listed and sold our property at 3 Dodd Street in Montclair, NJ in the spring of 2017. We chose to work with her initially because she proposed options for different selling strategies that ranged from minimal investment (an "almost as is" approach) to more extensive investment, and was able to suggest strong potential return on investment from the more extensive approach, which approach was more creative and "optimistic" than we had heard from other prospective realtors.



She was a strong, engaged partner in the planning and execution of pre-sale improvements, with design ideas that proved to be productive. (The house is an older home, and Karin helped us to see reasonable-cost improvements that would help it to show "updated" and "hip".) She had a very strong knowledge of the relevant markets (both local competitive markets, and markets prospective buyers might be coming from) that was current to the day and week, and which proved valuable in setting a listing price, then managing multiple offers. She was encouraging, and yet also very good at managing our expectations as a seller, and keeping us realistic, and based in market realities.

She was very thorough and proactive at every stage of the process, and hands-on, with good support from her team and associates at Keller Williams. The outcome was beyond our expectations, and I am very sure we would not have achieved such a positive outcome without Karin's professional guidance, and partnership throughout the process.

Grace and Curtis Grund

Uniquely Capable

I have worked with Karin on a number of transactions and she is diligent, honest, direct and uniquely capable. She definitely got me the best deal possible!

Allen Lefkowitz



She Thinks of Just About Everything



Karin is the real deal. We have known Karin for 7 years and over this time, she has helped us through 2 home purchases and 1 home sale in Montclair and Bloomfield. There is so much competition to buy here and the sales process happens in such warp speed that when the time comes for you to make a snap decision under pressure, you will be thankful to have an agent who is trustworthy and savvy to walk you through the process. Karin is a true professional: honest, straightforward, organized, knows the market like the back of her hand and never pushy. She is on top of her stuff and thinks of just about everything.

From figuring out an attractive listing price to timing the best weekend to go on market to staging and managing everything from start to finish, Karin executed everything to a T and helped us generate much interest and a great price for our home. On the buy side, she gave us honest feedback about each house we looked at, and her predictions of how much a house would go for were always quite spot on! The more we work with her, the more we can see that she is an expert in her field and a fierce advocate for her clients. I would highly recommend Karin and her team for any of your real estate needs.

Pearly Leung & Alice Wu



Very Impressed

Karin helped us with the purchase and sale of our home. When we purchased, she put us at ease throughout the whole process from her knowledge and expertise on the area and market. We had such a great experience that we asked her to help us sell our house a few years later. During the sale process, she was meticulous in the details of staging our house which led to a sale price that we were very impressed by. I would recommend Karin to my closest friends and family based on the experiences we have had with her.

Allison & Chad Hamilton

She Did a Top-Notch Job for Us

When we decided to put our house on the market, we were not sure what kind of home improvements needed to be done because our home is a historical cottage. It had been in our family for 5 generations so we were happy and comfortable with it the way it was. Karin Carson had a vision and assured us through the current real estate market's comps that it would be financially worth it to follow her suggestions. Not only did she have the ideas on upgrades but she was able to find the items needed and the people to get them done - all in a very timely manner. Her final staging and photography brought everything together for our cottage and we were able to find a buyer in record-breaking time. We would highly recommend Karin Carson to anyone looking to put their house on the market for she did a top-notch job for us. She truly puts her heart and soul in whatever she does for you.

Madeline Cole



Completely Satisfied

Karin Carson was referred to us by friends who had bought their house recently through her and were very satisfied with the results. So we decided to hire her when we sold our home in Glen Ridge. We probably weren't her all time easiest clients, as we were reluctant to leave, having raised our children there, after moving from NYC. I am completely satisfied with her work. I could not have asked for better and our house sold seemingly seamlessly. I have referred her to friends who also hired her. She is active, knowledgeable and knows the communities. I wouldn't hesitate to recommend her.

Donald Dagress

Tireless, Tenacious, Diligent & Creative

I have spent five years contemplating the prospect of moving and have had significant trepidation regarding the process. Karin Carson has been patient and entirely unruffled throughout every aspect. She was right about the pricing, she was right about the timing and she has consistently been right about every decision we have made. I had no idea how many complicated decisions went into a real estate transaction. I trust Karin completely and I have the utmost confidence that she considers everything and nothing falls between the cracks. Karin Carson is tireless, tenacious, smart, diligent and creative. Without a doubt, Karin is the driving force of our very extended and complex transaction and I would not consider doing any kind of transaction in the future without her on board.

Amy & David Lilienfeld



Worked Tirelessly

Karin's patience and expertise knows no bounds. She worked with us for over three years, showing us countless homes and helped us along the road of being prepared to sell our current house. She is a consummate professional and an expert at the entire home selling/buying process. Karin staged our current home to sell fast, showed us how to evaluate potential offers and worked tirelessly to help us find our new home. I wholeheartedly recommend Karin if you are buying or selling a house in the area.

Tricia & Todd Costa



A Superb Realtor



Karin is a superb realtor. Karin helped us successfully sell our house in Montclair and provided excellent advice and guidance on the process and set up, managing all the maintenance and organization of appointments to ensure that the process went very smoothly. As a UK citizen going through our first house selling process in the US, I cannot recommend Karin enough - highly regarded!

James & Jenny Young

We Are So Grateful We Had the Sense to Listen

Every day we think about our house, we thank you for all your advice and admonitions about getting the house ready for sale. We realize all the more now that it has sold, that you are really aware of what's happening in the market and we are so grateful that we had the sense to listen to you. Thank you again and again. We will happily recommend you to everyone we know. I understand that our lawyer has already recommended you to one of his clients. Good work!

Tamara & Leon Schneider



A Sense of Calm and Positivity

We found Karin Carson through reviews online for the sale of our home in Bloomfield, NJ, and her gleaming reviews proved to be spot on! Our experience could not have gone smoother and the outcome was far better than we could have ever imagined.



Karin took us through every step of the process seamlessly. Her knowledge of the market and marketing strategy was perfect. What could have been a very emotional and stressful time in our lives selling our home after 25 wonderful years turned out to be a positive, exciting experience as Karin brought us a sense of calm and positivity that we appreciate and will always remember. She receives the highest recommendation for realtor services and it was truly a pleasure working with Karin and her assistants. Thank you from our family, for helping us look forward to a bright future!

Janice Kennedy

We recently sold our house and Karin performed all selling realtor services. Our experience could not have been better and the process went very well. Karin professional, thorough, and took us through every step of the process seamlessly. She receives the highest recommendation from our family.

Robert Kennedy

From That First Meeting, I Could Tell That She Was The One To Work With

When it was time to sell my mom's longtime family home in Montclair, I found a marketing postcard from Karin in my mom's mail and decided to meet with her. From that first meeting, I could tell that she was the one to work with. And I became more impressed as we went through the process. Karin is fully knowledgeable about the Montclair housing market. She is organized, detail-oriented, and works tirelessly. She knows how to prepare and present a home for a very successful sale. She is well connected with the various individuals needed to ready a home for sale – plumbers, electricians, painters, etc. She will hire and monitor the work of all trade people and ensure that projects are completed according to schedule. Karin also understands the needs of her clients and works to ensure that they are on board with all her advice. I highly recommend Karin as a seller's agent as she makes the process of selling a home both manageable and rewarding.

Laura Holden

She Answered our Many Questions and Listened to Us

Karin is exceptional at her job. She's extremely knowledgeable about the local market, how to stage a home so that it appeals to a broad range of buyers, and how to work well with us, the sellers. She suggested we do a mini-makeover and provided excellent guidance on what to update and estimated costs, and she had a network of teams who could help get the work done. She answered our many questions, listened to us, and presented this very special home in a way that preserved and highlighted its beautiful character and made us proud. And, her calm demeanor and patience made working with her on this emotional home sale a very good experience. I 100% recommend working with her on the sale of your home.

Ellen Di Geronimo Sanders



Working with Karin Was a Great Experience

Working with Karin recently on the sale of our home was a great experience. Karin was extremely well-informed regarding the market conditions in our area and recommended the best way to position our home for the sale. Her team was quick and efficient in getting the home staged and shown to its best advantage. Karin patiently explained the process to us in detail, was always available to answer questions and was professional and personable. I highly recommend working with her.

Christine Nardone

Excellent Source of Advice

Karin helped us both buy and sell our home in Montclair, NJ. On both occasions she was a reliable guide to the market and an excellent source of advice. She did a great job marketing our home and helping achieve a price considerably over asking.

Adam Heal



Outstanding Results



When we wanted to sell our Montclair property, we were thrilled to find Karin - she is Montclair's best realtor with the best reviews and astounding sales records. Our experience working with her just proved that what everyone said about her was true! It's inspiring to see she is truly passionate about her job. She worked tirelessly to bring our property to the market at the right time, with the right price, and reached the right people. Her excellent work delivered outstanding results: our condo was sold in 4 days with multiple offers, the highest of which was 33% above asking price. We then left the country for a month-long trip, and she helped us negotiate and close the deal successfully. As rare as it seems, both buyers and sellers were happy with the result! THANK YOU Karin!

Amy Jiang & James Nicholson

KARIN CARSON



REAL ESTATE



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